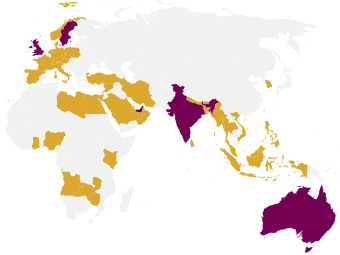


Best ESCO Case Study

Secure Meters Ltd., Udaipur

Sanket, Nageswar Rao, Patranjan & Sunit

Prakashan, Mahendra, Shaleen, Surjeet, Abhyant & Neeraj



- Meters in over **50** countries
- Office in **5** countries

Our factories and logistics centres

India

Secure Meters Limited, Udaipur
 Secure Meters Limited, Solan
 Secure Meters Limited, Sanand
 Secure Energy Services Limited, Gurgaon

UK

Secure Meters (UK) Limited, Eastleigh

Australia

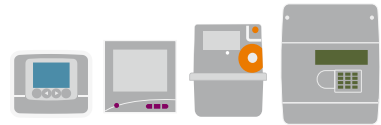
Secure Meters (Australia) Pty Limited, Melbourne

Sweden

Secure Meters (Sweden) AB, Nyköping

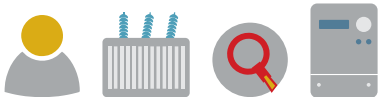
UAE

Secure Meters (Middle East), Dubai



More than

- **40 million** Meters worldwide
- **8 million** Smart Meters



- Pump Testing: **15,000** pumps/blowers
- Energy audit: **40,000** feeders and **200,000** distribution transformers
- Meter Testing: **7 million** meters
- Smart elect meter data service: **5 million**

- Employees: 7000 No.



Thermodynamic method

$$\text{Pump Efficiency} = \frac{\text{Output}}{\text{Output} + \text{losses}}$$

$$\text{Output} = \rho \times g \times Q \times H$$

$$\text{Losses} = \rho \times Q \times C_p \times dT$$

$$\text{Pump Efficiency} = \frac{1}{1 + (C_p \times dT / g \times H)}$$

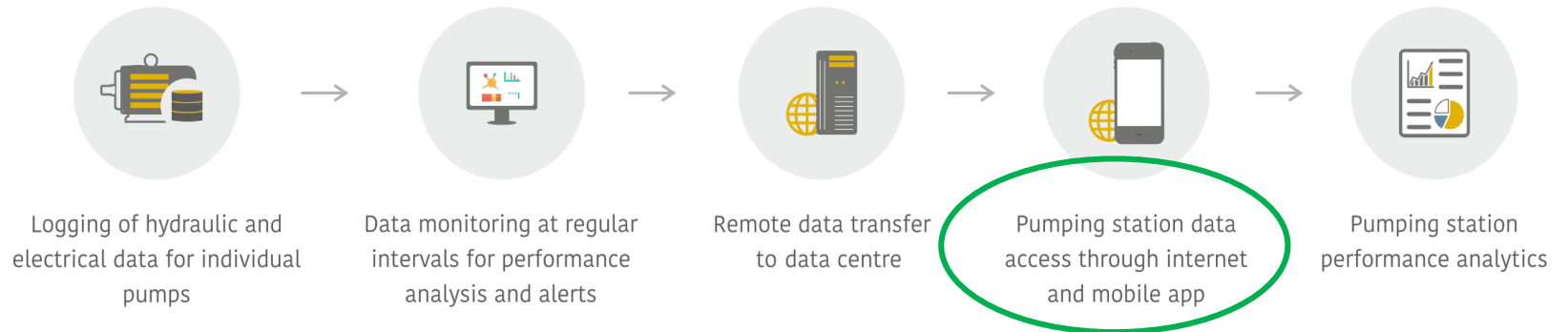
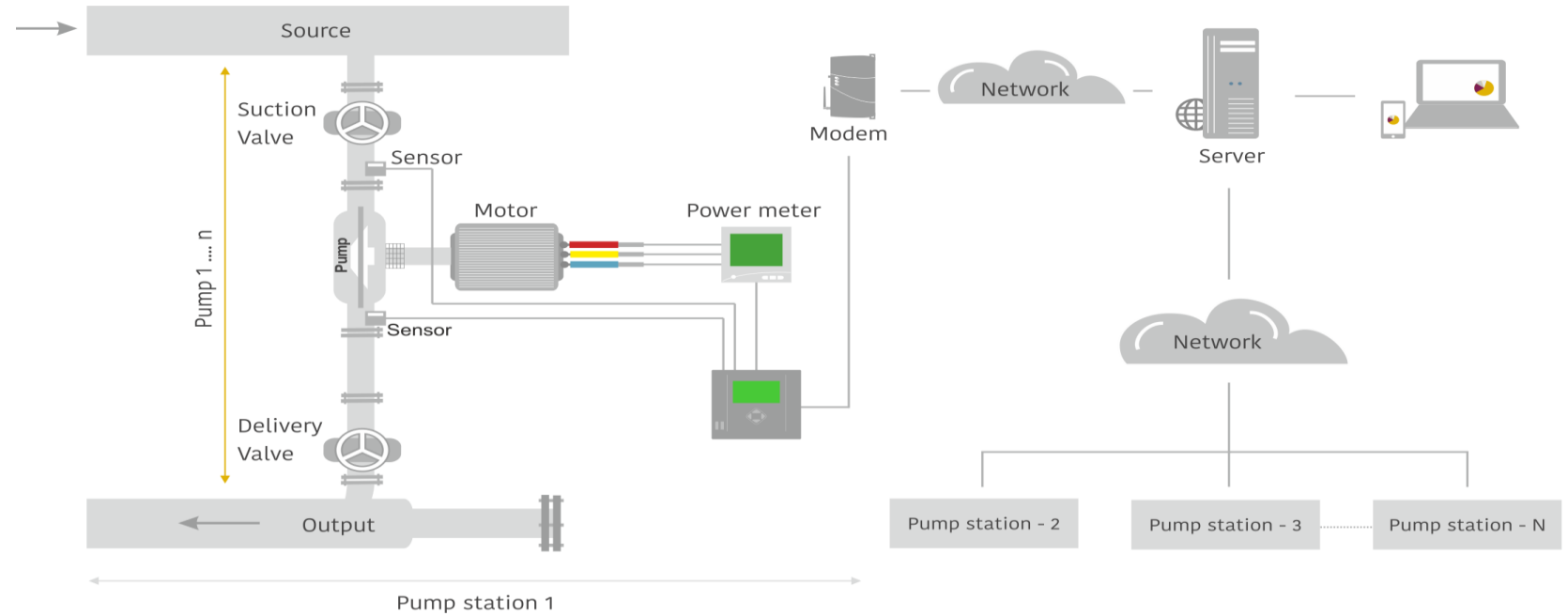
No Need to measure flow to find pump efficiency

ρ = Density (kg/m^3), Q = Flow rate

dT = Differential temperature (mK)

C_p = Specific Heat

H = Pump Head



Project Start : Feb 2018

Project Completion : Feb 2021

About the project:

- Reduce energy consumption per kl (SEC in kWh/kl) of water produced
- Number of Pumps : 4 (2 W + 2 S)
- Duty Flow: 1800 m³/hr ; Duty Head : 165 m
- Motor Rating: 600 kW, 6.6 kV

Baseline parameters:

- Energy Consumption in 2016-17: ~ 9,900 MWh
- Energy Bill in 2016-17: ~7.25 Crore INR
- SEC : 0.6582 kWh/kl

Problem definition:

- Low efficiency of pumps resulting in high energy bill
- Power factor < 0.93, resulting in penalty from electricity board

Problem Definition

- Low efficiency of pumps resulting in higher energy bill
- Power factor < 0.93, resulting in penalty from electricity board

What we did

- Identified low efficiency pumps using pump monitoring system
- Rescheduling
- Pump Refurbishment
 - Anti friction coating
 - Rehabilitation of Pump spares like Impeller, Bearings, Shaft etc.
 - Balancing of rotary parts
 - Pump-motor laser alignment
- Enhanced capacitor bank from 200 kVAR to 338 kVAR

@ Project Start



During



Improved



Challenges:

- Pump OEM stopped supporting/ supplying spares
- Poor health of pumps

Efficiency improvement after Refurbishment (10 to 12%)



Initial Efficiency (66-67%)

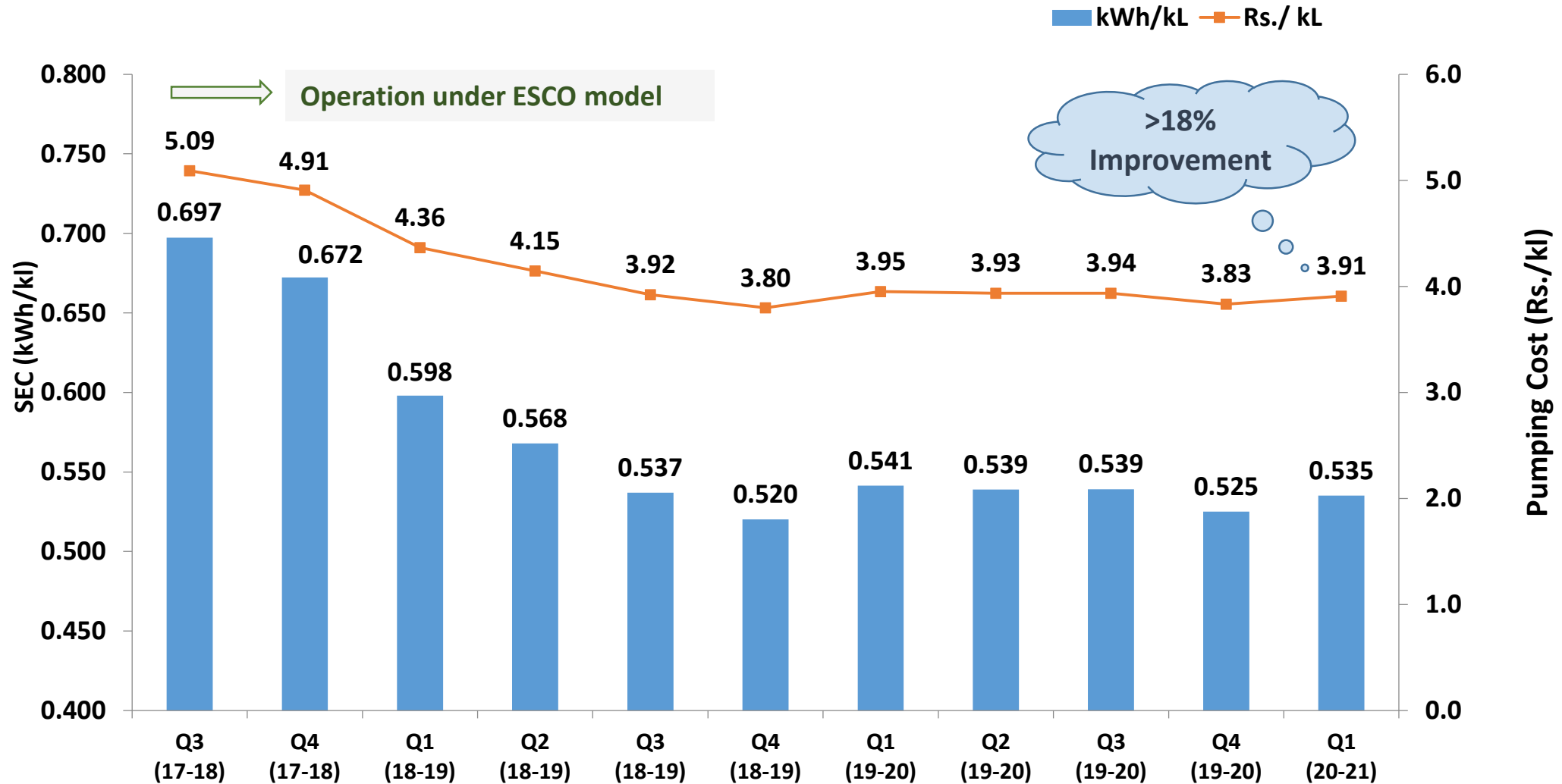
Overcoming challenges:

- Developed suppliers
- Improved health of pumps
- Rescheduling Pump Operations

Year	SEC (kWh/kl)	% Improvement from baseline	Savings (Crore)
Baseline	0.6582	-	-
2018-19	0.5617	14.6	0.82
2019-20	0.5357	18.6	0.93
2020-21	0.5168	21.5	1.32
	0.5380	18.3	3.07

Pump	Initial Efficiency	Improved Efficiency
Pump-1	66 %	79 %
Pump-2	66 %	78 %
Pump-3	66 %	80 %
Pump-4	67 %	81 %
% Improvement		14 %

SEC (kWh/kl) and Pumping cost (Rs/kl)



Project Start: June 2020

Project Completion : Oct 2020 Phase (I)

About the project:

- Reduce power consumption minimum by 5% of baseline Specific energy consumption (SEC) in kWh/kl.
- Web based monitoring solution to improve the efficiency on ESCO mode.
- Implementation of energy saving measures in pumps
- Maintain notified flow
- Maintenance of pumps

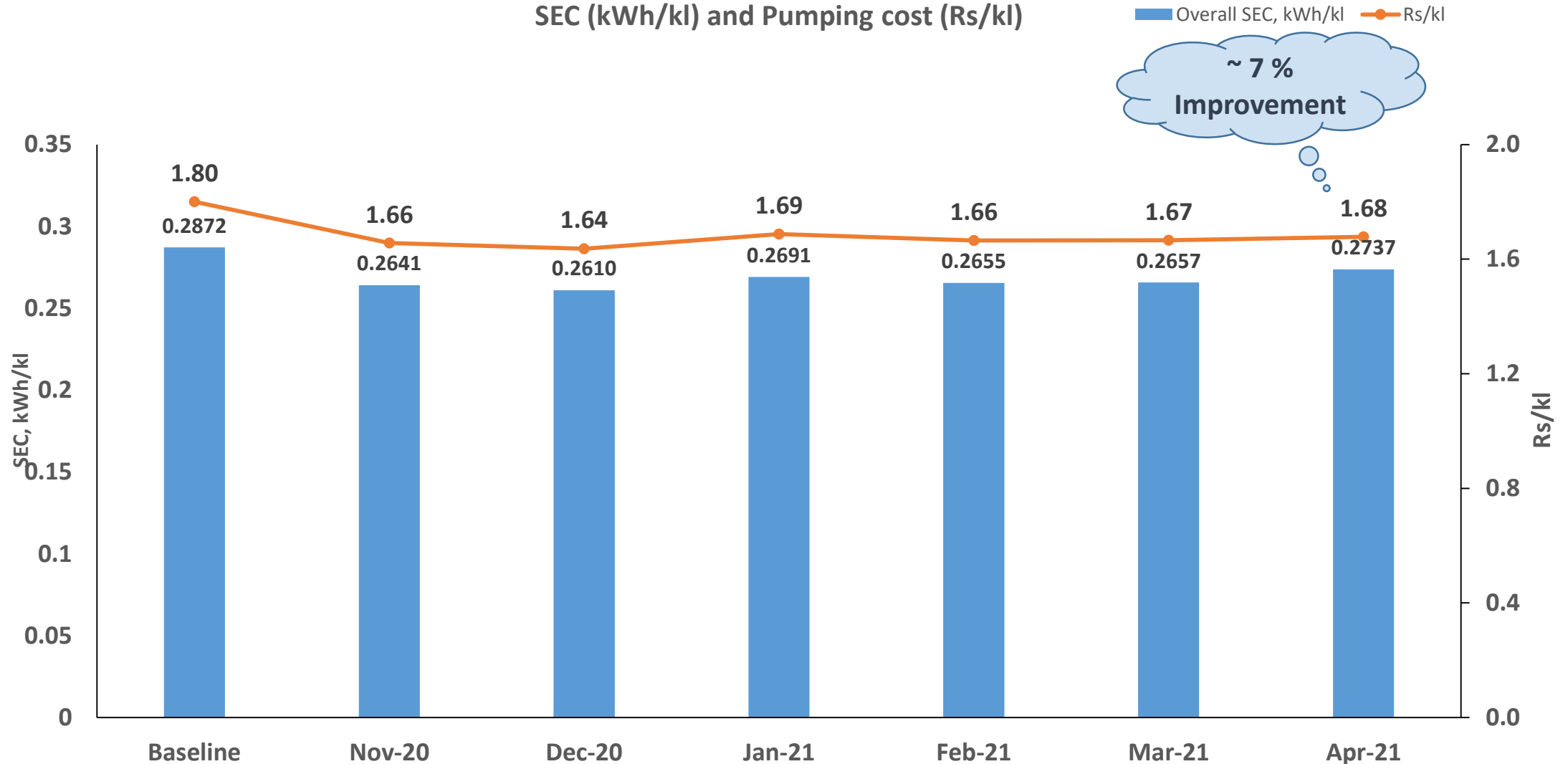
Problem Definition:

- Low efficiency of pumps resulting in high energy bill

Month	Overall SEC, kWh/kl	% Improvement	Saving (Crore)
Baseline	0.2872	-	-
Nov-20	0.2641	8.0	0.11
Dec-20	0.2610	9.1	0.12
Jan-21	0.2691	6.3	0.09
Feb-21	0.2655	7.5	0.11
Mar-21	0.2657	7.5	0.10
Apr-21	0.2737	4.7	0.07
Total	0.2664	7.24	0.60

Pump	Efficiency @ start of the project	Improved Efficiency
Gambhiri HT P1	68 %	78 %
Ambodiya P3	69 %	76 %
Gambhiri HT P2	68 %	75 %
Gambhir LT P6	68 %	75 %
Gaughat Phase 1 P3	64 %	72 %
Gaughat Phase 1 P4	66 %	72 %
Gambhiri LT P5	62 %	70 %
Gaughat Phase 3 P1	61 %	68 %

SEC (kWh/kl) and Pumping cost (Rs/kl)



Udaipur

- 4200 MWh units saved in 36 months.
 - Carbon emission of 25 lakh kg saved
- Saved power factor incentive of INR 45.6 lakh
- Prevention of water leakages from pipe by survey & maintenance
- Reduced maintenance cost

Ujjain

- 950 MWh units saved in 6 months.
 - Carbon emission of 5.8 lakh kg saved

Future Plan (Phase II):

- Repair and refurbish remaining pumps in next 6 to 8 months

Benefits To Water Utilities

- Improved pump health & reliability
- Online monitoring of individual pumps performance
- Monitoring data are available through mobile app to utility officials



Confederation of Indian Industry

Thank you !